



Country economic outlook for 2020
Printing industry trend
“THE NEW NORMAL”

LEADING THROUGH CHANGE. DIGITAL TRANSFORMATION”



Is a corporate entity owned subsidiary of Darussalam Assets Sdn Bhd ("Darussalam Assets"). As a major turning point for Brunei printing sector with the revitalisation of the Government Printing Department, with over 35 years of experiencing in the industry Print plus becomes a full-service commercial printing company envisioned to accommodate both the local and regional printing needs.

Print Plus defines our characteristic as a group of :

Responsive to clients needs, **Solution** through creative printing and offering **Innovative** end-to-end print services

WE ARE HERE



INDUSTRY PERFORMANCE

PRINT PLUS REVIEW, HIGHLIGHTS 2020



- SOP reviewal
- Rebranding Logo
- New Process flow Initiative

APRIL

- Product Development
- Color Management

JUN

- Design House Initiative
- Print Plus Branding Initiative

AUG

- Improving Customer Service Initiative
- Project Drive-Tru

OCT

MAY

- 5's Implementation Practice
- Project GO LIVE
- Monitoring Quality system, Productivity

JULAI

- Print Plus GO LIVE
- Printed Plita Brunei 5k to 8k

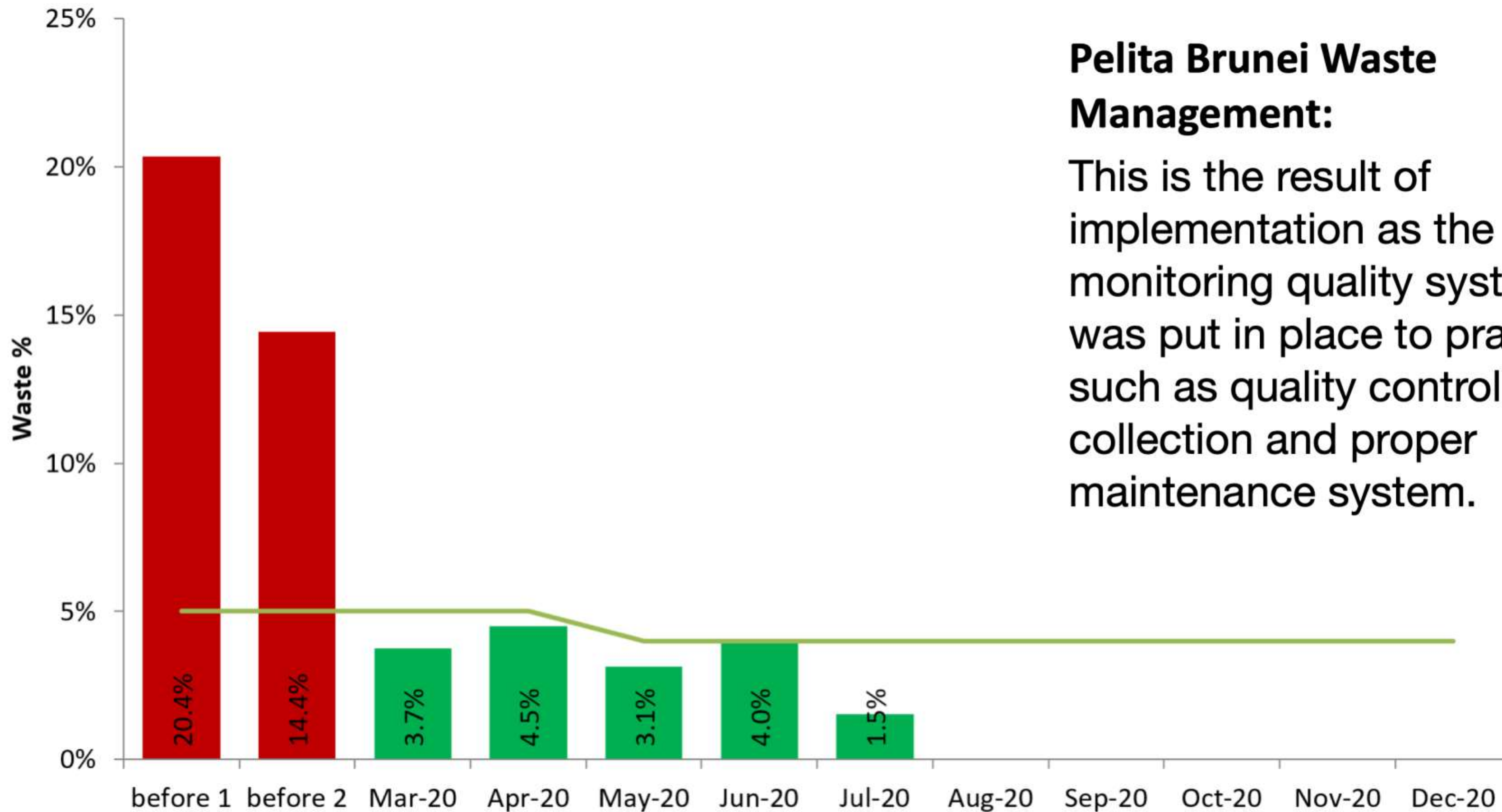
SEPT

- R&D Project Initiative
- Project Investment plan
- Product Development Plan
- Lean Six Sigma Training



- New Production Process Flow (Lean Six Sigma Management)
 - Production data collection
 - Implementation of data collection through all production process
 - Helps with the planning and reviewing of jobs/orders in Print Plus
 - Data analysis/review in daily routine job
 - Measures Time, Input, Output, Waste, Description of Wastes
 - Waste Management
 - Dedicated teams in overseeing production wastes and constantly reviewing ways/methods in improving the processes.
 - Machine Utilisation
 - Identify key machinery in running the day to day businesses.
 - Coordinate manpower to high utilised machinery to be more efficient

INDUSTRY PERFORMANCE PRINTING GOVERNMENT TO PRINT PLUS



Pelita Brunei Waste Management:

This is the result of implementation as the monitoring quality system was put in place to practice, such as quality control, data collection and proper maintenance system.



TRENDS AND CHALLENGES

THE SITUATION IN BRUNEI DARUSSALAM



(Home to Print Plus Sdn Bhd)

- The first COVID-19 case in BRUNEI was reported on 9th March 2020, when its first case was confirmed in Tutong District.
- The Pandemic that time had spread to other district of BRUNEI, except for Temburong District.
- The Pandemic peak spread in BRUNEI was on 27th March 2020 reaching up to 115 cases.
- Stabilised as it slowed down on April & May 2020 as public restaurant, schools, public area and events are closed/ canceled.

TRENDS AND CHALLENGES

THE SITUATION IN BRUNEI DARUSSALAM



(Home to Print Plus Sdn Bhd)

- The government rolled out its **Bru-Health** contact tracing app on May 14th, 2020 as BRUNEI eased social distancing restrictions.
- Apps generating five-color (5) ranking system that denotes wheather the user can move freely in country.

- BRUNEI overview: 22.10.2020

Active Cases

2

Total Confirmed

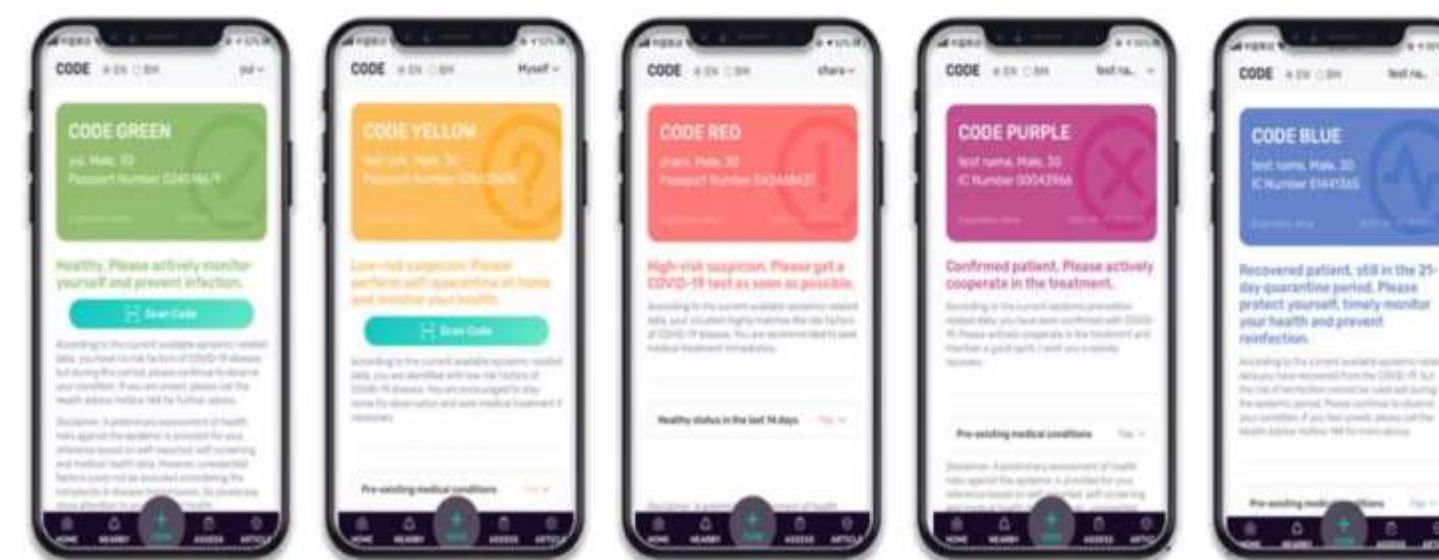
148

Total Deaths

3

Total Recovered

143



Green Code	Yellow Code	Red Code	Purple Code	Blue Code
Healthy.	Mild risk. Take extra precautions.	Individuals with influenza like symptoms or has a travel history or contact with a positive patient.	Confirmed COVID-19 patient.	Recovered patient and still undergoing the 14-day quarantine period.
Users are allowed to enter business premises or participate in activities.		Users are NOT allowed to enter business premises or participate in activities.		

TRENDS AND CHALLENGES

CHALLENGES IN THE PRINTING INDUSTRY



- Due to COVID-19, many events has been cancelled.
- Demand and printing of national event materials are on hold/ canceled.
- The government has introduced the de-escalation plan allowing national events to be reintroduced to the public
 - Orders are slowly coming back to the company.
 - Implementing uplifting phases of restriction are in motion

TRENDS AND CHALLENGES

CHALLENGES IN THE PRINTING INDUSTRY



- Preventive maintenance was a challenge as maintenance team done by overseas company to come in Brunei was hard, as they need to go for 14days quarantine.
- Transport and commissioning of new machines was a challenge
- Training for the development of management and staff are done all in house.
- Graphic design services was pushed because of the rise of food delivery services (Runners)



CONTACT US

Phone: +673 238 2541 (Office)

Email: inquiry@printplus.com.bn

nazreen.amin@printplus.com.bn

Working Hours: Monday - Thursday: 7:45am - 12:15pm
1:30pm - 5:00pm

Friday: 8:00am - 11:30am
2:30pm - 4:30pm